Knoxville Estate Planning Council

The next scheduled program for the Knoxville Estate Planning Council will be on **Thursday, March 24, 2022.** Participants are welcome to arrive at 5:15 pm for socializing. The buffet will open at 5:30 pm and the presentation will start at 6:00 pm.

The Art and Science of Business Valuations: A Guide for Attorneys/Advisors

Scott Womack—Sr. Vice President, Mercer Capital

The presentation will highlight the basic valuation equation, discuss the broad approaches to valuation, demonstrate how valuation assumptions can influence valuation conclusions, and identify some of the basic flaws that might exist when comparing valuation reports of different appraisers. The session will also cover some special topics including valuation discounts, impact of Covid-19, price vs. value, etc.

Objective: Attorneys/advisors attending the session will gain a better understanding of the use of business valuations and will be more capable of deciphering the differences and flaws in valuation reports among different appraisers.

Scott A. Womack, Senior Vice President, is active in family law litigation (traditional litigated divorce and collaborative divorce) and corporate valuation and leads Mercer Capital's Auto Dealer Industry team. Scott assists estate planning attorneys in federal and state valuation matters, family law attorneys in divorce matters (including business valuation, forensic accounting, division of marital estate, etc.), and small business owners involving the potential sale of their businesses. Scott has testified in several jurisdictions involving family law matters. In addition, he has testified in Tax Court. Scott graduated from Baylor University, Waco, Texas in 1998 with a B.B.A

Please RSVP no later than 12:00 PM Monday, March 21, 2022. Reservations taken after March 21, 2022, will **NOT** include dinner. **If *a reservation needs to be canceled, notification must be sent no later than 12:00 PM Monday, March 21, 2022, or the member will be billed $35 for the cost of the dinner.*** Guests are welcome to attend the meeting with a member. There is a guest fee of $35. Students and emeritus members have a special rate of $10. If a guest reservation needs to be canceled, notification must be sent no later than 12:00 PM Monday, March 21, 2022, or the member is responsible for the $35 or $10 charge. To register for this course, go to **kepctn.org**, or call 865-474-7360.

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Member Contact Information

KEPC's main form of communication is email. If any of your profile information changes, especially your email, please update the necessary information on the KEPC website (kepctn.org). Meeting announcements, membership renewals, and other information is delivered via email. Please do not uncheck the "Contact Preference" for email under "Contact Information" . This feature allows KEPC to send emails to members but will not display your email if that is your preference. Regular meeting announcements are sent out in January, March, May, September, and November. Membership renewals are sent out in August. If you stop receiving regular emails, please contact Carol Bangash.

Delivery Method: Live
Program Level: Basic

Prerequisites: None

Advanced Preparation: None

CLE, CLU, CPE Credit: 1 hour Tax

CPE Credit: 1 hour Tax

Field of Study: Tax

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